



IDENTIFYING DATA

Internships

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|---------------------|---|-----------|------|------------|
| Subject | Internships | | | |
| Code | V06M101V01207 | | | |
| Study programme | University Master's Degree in International Trade | | | |
| Descriptors | ECTS Credits | Choose | Year | Quadmester |
| | 6 | Mandatory | 1st | 2nd |
| Teaching language | Spanish | | | |
| Department | | | | |
| Coordinator | Cabanelas Lorenzo, Pablo | | | |
| Lecturers | Cabanelas Lorenzo, Pablo Lampón Caride, Jesús Fernando Muñoz Dueñas, María del Pilar | | | |
| E-mail | pcabanelas@uvigo.es | | | |
| Web | http://faitic.uvigo.es/index.php/es/ | | | |
| General description | (*)Esta materia está asociada a o período de prácticas que deben realizar os alumnos de o máster de comercio internacional. O cometido é facilitar a documentación necesaria para realizar as prácticas así como definir o como se debe facer a memoria de prácticas. | | | |

Competencies

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|------|---|
| Code | |
| C12 | (*)Aplicación de los conocimientos y técnicas del comercio internacional en la actividad real |
| D26 | (*)Aplicación práctica de conocimientos adquiridos: financiación, marketing, fiscalidad, planificación comercial, inglés comercial, mercados electrónicos, gestión de operaciones, y otros relacionados con el comercio internacional |

Learning outcomes

| Expected results from this subject | Training and Learning Results | |
|--|-------------------------------|-----|
| Application of the knowledge and techniques in real work environment of international trade. | C12 | D26 |
| Work-field contact and development of international trade tasks. | C12 | D26 |
| Improve the presentations in public and the work in team. | C12 | |

Contents

| | |
|-------|---|
| Topic | Realization of practices in company or institutions 1. Analysis of the company situation. related with the international trade, with at least 2. Identification of activities developed. 180 hours of length. |
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The practices will be guided by a manager in the company and a professor from the Master.

Planning

| | Class hours | Hours outside the classroom | Total hours |
|------------------------------|-------------|-----------------------------|-------------|
| Practicum | 0 | 140 | 140 |
| Report of external practices | 0 | 10 | 10 |

*The information in the planning table is for guidance only and does not take into account the heterogeneity of the students.

Methodologies

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|-------------|--|
| Description | |
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|-----------|---|
| Practicum | The student performs his/her external practices in the company or institution selected by the master, through a cooperation agreement signed by the company and the University of Vigo. |
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Personalized assistance

| Methodologies | Description |
|------------------------------|---|
| Practicum | To find a company to perform the practices and help during the whole process. |
| Tests | Description |
| Report of external practices | Attention to doubts coming from the realization of the memory. |

Assessment

| | Description | Qualification | Training and Learning Results | |
|------------------------------|--|---------------|-------------------------------|-----|
| Report of external practices | <p>The student has to prepare a memory of practices, following the indications of the professors.</p> <p>The evaluation will consider the structure of the memory, the technical and formal correction, and the personal achievements of the student in the application of the knowledge acquired in other subjects.</p> <p>The report has to include the evaluation realized by the manager in the company of practices, that will influence in the final qualification. The document is named D5, and its ponderation in the final qualification is 40%.</p> | 100 | C12 | D26 |

Other comments on the Evaluation

It is necessary that those students that deserve to make practices to deliver their Curriculum Vitae when the responsible claim for it. It is important to attend this requirement because it does exist a dependency of third parts. If the student doubts between realizing the practices or using his/her professional experience, the deadline for this decision is the month of March. The managers of the master require time to find a collaborator.

The students willing to use the professional experience to compensate the 180 hours of practices, have to justify their experience by means of a writing of a manager in the organization in which works explaining that this experience is related to the international trade. Likewise has to deliver the final memory that will be the element used to zone the subject.

In the second announcement will use the same criteria of evaluation that in the first.

Sources of information

Basic Bibliography

Complementary Bibliography

Martínez-Figueira, E.; Raposo-Rivas, M., **Modelo tutorial implícito en el Practicum : una aproximación desde la óptica de los tutores**, Vol. 9 N. 2, 2011

Recommendations