



IDENTIFYING DATA

International business law

Subject	International business law			
Code	V03G020V01921			
Study programme	(*)Grao en Administración e Dirección de Empresas			
Descriptors	ECTS Credits	Choose	Year	Quadmester
	6	Optional	4th	1st
Teaching language	Spanish			
Department	Private Law			
Coordinator	Torres Pérez, Francisco José			
Lecturers	Aldavero Mora, María de la Paz Picatoste Bobillo, Victoria Amalia Torres Pérez, Francisco José			
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General description	International Commercial Law is an optional subject in the first semester of the fourth year of Degree in Business Administration.			

Competencies

Code	
B1	Ability to analyse and synthesise
B2	Critical and self-critical thinking
B5	Oral and written communication skills.
B9	Ability to work effectively within a team
B10	Issue assessment reports on specific situations regarding companies and markets
C5	Acquire and understand knowledge regarding: The relationship between the business and its surroundings, evaluating its impact on business strategy, behaviour, management and sustainability
C7	Acquire and understand knowledge regarding: The main instrumental techniques applied to the business context
C12	Solve problems effectively and make decisions using the appropriate quantitative and qualitative methods, including the identification, expression and solution of business problems
C13	Mobility and adaptability to different contexts and situations

Learning outcomes

Expected results from this subject	Training and Learning Results	
Knowledge of the institutional field in which it develops the international trade.	B1	
Analysis of the normative sources that regulate the international trade and of the procedure of his research and application.	B1 B2 B10	C5
Domain of the most relevant legal concepts of the international environment that are necessary for the resolution of international trade cases.	B1 B5 B9 B10	
Resolution of cases and preparation of reports related with the subject.	B1 B5 B10	C7 C12 C13

Contents

Topic

Lesson 1. Institutional frame and sources of the Right of the International Trade.	L A) Institutional Frame. B) Sources: 1. The new "Lex Mercatoria". 2. The "Rome I" regulation. 3. The Civil Code.
Lesson 2. The foreign entrepreneurs and companies	L A) The individual foreign entrepreneur. B) The social foreign company.
Lesson 3: Patent rights, Intellectual Property. Antitrust Law	L A) The protection of the immaterial goods. B) International framework. C) The defence of patents and intellectual property rights. D) Antitrust legal framework.
Lesson 4: The international sale of goods	L A) Introduction and general data B) Scope of application. C) Training of him agreement. D) Obligations of the parts. E) Breach of contract. F) Transmission of the risk and conservation the commodities.
Lesson 5: INCOTERMS.	L A) Introduction: The INCOTERMS 2010. B) Valid terms for any transport C) Valid Terms for maritime transport.
Lesson 6: Contracts of distribution and collaboration.	L A) Introduction: general characteristics. B) Contract of commission. C) Contract of agency. D) Contract of distribution E) Contract of franchise. F) Máster Franchise contract
Lesson 7: Contracts of transport.	L A) International Contract of transport by road (CMR). B) International contract of maritime transport (HVR). C) International contract of multimodal transport.
Lesson 8: Instruments of payment and collection.	L A) Introduction: instruments of payment and collection B) Letter of credit.
Lesson 9: The contractual guarantees.	L A) The guarantees: concept and classes. B) Bond contract. C) The independent guarantees.
Lesson 10: The insolvency. The resolution of conflicts.	L A) Insolvency proceedings. B) The judicially resolution of conflicts C) Alternative to the resolution of conflicts (arbitration)

Planning

	Class hours	Hours outside the classroom	Total hours
Laboratory practices	27	20	47
Lecturing	22	40	62
Practices report	0	20	20
Objective questions exam	1	20	21

*The information in the planning table is for guidance only and does not take into account the heterogeneity of the students.

Methodologies

	Description
Laboratory practices	Lessons with analysis of cases, resolution of questionnaires and practical cases and study of documentation.
Lecturing	In this type of classroom lessons, the professor will expose and will explain the program described in contents section (10 lessons).

Personalized attention

Methodologies	Description
Lecturing	Professors will attend the doubts and questions in relation to the subject/topics explained. In the practices of laboratory, professors will attend individually or in group the questions fomuled by students in relation to the activities developed in these sessions.
Laboratory practices	Professors will attend the doubts and questions in relation to the cases. In the practices of laboratory, professors will attend individually or in group the questions fomuled by students in relation to the activities developed in these sessions.

Assessment

	Description	Qualification	Training and Learning Results	
Laboratory practices	In the laboratory practices will be presented, for their written answer and corresponding evaluation, questionnaires on the subject explained in the master sessions. It will also evaluate the correct resolution and approach of the practical cases that are proposed, the presentation of small works or reports previously indicated by the teacher and, in general, the active participation in this type of sessions.	50	B1 B2 B5 B9 B10	C12 C13
Objective questions exam	The final exam may consist of the presentation of a set of test questions on the subject explained in the master sessions, which may be combined with other questions that may arise in other formats, which must be developed in writing by the student. fifty%	50	B1	C7

Other comments on the Evaluation

1. The final examination will have a maximum value of 5 points on the final note computed on 10. Of these 5 points, 0,5 points will award , to criterion of the professor, to the students that have a participation but active in the theoretical and practical classes.
2. The continuous work in the practices will have a maximum value of 5 points on the final note computed on 10. Each one of the planned practices will compute on the final note.
3. The note reached in this section, will save , in his case for the examination of the month of July.
4. So that the note of the continuous evaluation in the practical add to the one of the final examination, will have to obtain in this final examination a minimum qualification of 1,7 points (calculated on a total of 5 points).
5. Dates of the examinations: consult page web of the Faculty: <http://fccee.uvigo.es/calendario-exames-201718.html>

Sources of information

Basic Bibliography

Esplugues Mota, Carlos, **Derecho del Comercio Internacional**, 7ª, Tirant lo Blanch, 2016

Calvo Caravaca, Alfonso-Luis y Carrascosa González, Javier (directores), **Derecho del Comercio Internacional**, COLEX, 2012

AAVV, **Memento práctico contratos mercantiles 2017/2018**, Madrid, Ediciones Francis Lefebvre, 2017

West-Law Aranzadi,

Complementary Bibliography

Alvarez González, Santiago, **Legislación de Derecho Internacional Privado**, Comares,

Sánchez Lorenzo, Sixto A., **Cláusulas en los contratos internacionales**, Atelier, 2012

Recommendations

Subjects that it is recommended to have taken before

Commercial law/V03G020V01205